

#### AUTOMATED INDUSTRIAL DETERGENTS PUMPED & METER DELIVERED TO YOU!

- 1) We install a tank at your location on loan for FREE!
- 2) We maintain and fill the tank with regular scheduled deliveries!
- 3) You reap the convenience, control and savings!

Great cleaning chemicals and FREE delivery!

# Call us today at: 610-583-7657

#### **CHOOSE FROM**

#### Equipment Trade Service Co. Inc.

20 E. Norwood, PA 19074 Ph: (610) 583-7657 Fax: (610) 584-5479

www.etscompany.com



5 ALLSTAR™ DETERGENTS AND TANK SIZES!

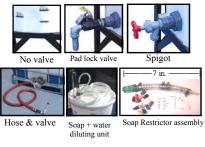
#### INDUSTRIAL DETERGENTS NO MORE... PUMPED & METER DELIVERD TO YOU! YOU GET...



#### - FIVE BIODEGRADABLE LIQUID DETERGENTS -- TANKS AND EQUIPMENT ON LOAN - FREE DELIVERY!



#### TANK OPTIONS:



Serving these industries:

#### **ROUTED DELIVERIES**

Our trucks run daily from Norwood, PA!



**SERVICING 400+ TANKS!** 

Trucking - Steel Mills - Warehousing - Food Processing - Heavy Industrial Equipment Public Mass Transit -New Car & Truck Dealers - U.S. Military- Solid Waste Processing Parcel Delivery - U.S. Mail - Waste Water Treatment - Environmental Cleanup and most Manufacturing!

**FREE** INSTALLATION! • NO TERM CONTRACTS! • REASONABLE USAGE REQUIREMENTS!

#### GET QUALITY PRODUCTS, REDUCED COSTS, AND A UNIQUE PROGRAM! FOR PERSONAL SERVICE CALL TODAY! (610) 583-7657!

09/29/04



AUTOMATED INDUSTRIAL DETERGENTS PUMPED & METER DELIVERED TO YOU!

# VALUE ADDED BENIFITS



# SAVINGS

Detergent costs **below** industry standards!



#### **ROUTED DELIVERIES**

Dozens of delivery routes currently keep over 400 customer's tanks full!



#### **METERED DELIVERIES**

You receive a meter ticket that records every gallon delivered!



### MANAGEMENT CONTROL

Eliminate spillage and unauthorized detergent use!



### **DILUTION CONTROL**

Special equipment provided control the strength of the detergent used!

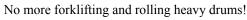


# **INSTANT VISUAL INVENTORY**

See through tanks provide inventory at a glance!



### **REDUCE LABOR AND RISK**





#### NO STOCK PILLING DRUMS

No extra full drum inventory or empty drum disposal costs!



### **ENVIRONMENTALLY RESPONSIBLE**

ALL STAR detergents are biodegradable and USDA approved!



#### VALUE

All these benefits and...... ALL YOU PAY FOR IS THE SOAP!



AUTOMATED INDUSTRIAL DETERGENT DELIVERY SYSTEM

# EQUIPMENT

# **INDUSTRIAL CLEANING DETERGENT SPECIALISTS**

**AUTOMATED INDUSTRIAL** DETERGENT DELIVERY SYSTEM



#### DETERGENT DISPENSING TANKS AND EOUIPMENT **ON LOAN AS PART OF THE ETS DELIVERY PROGRAM!**

## 100 & 150 gal

Dispenser dimensions: (Floor space" x height")

**100** = 22 x 22 *F.S.* x 69 *H* **150** = 29 x 29 *F.S.* x 76 *H* 

These standard **ETS** tanks are heavy walled, see through, cylindrical poly tanks that are clearly calibrated by gallons and liters with tamper resistant bolted on covers . Each tank is vertically designed to provide efficient dispensing and minimize floor space requirements. They are available with a 3/4" bottom fitting that accepts a corrosion resistant poly valve or locking steel ball valve. The tanks rugged steel angle iron base elevates it high enough to fill a bucket. Each tank also accepts the optional soap and water dilution devises.

### **110 gal portable**

Dispenser dimensions: (Floor space" x height")  $110 = 57 \times 30 F.S. \times 40 H$ 

Here is a special tank for customer placement locations that are NOT accessible by the ETS truck hose. We designed this roll about 110 gallon low profile horizontal poly tank on a six castor rugged cart. Portability also allows this unit to dispense ETS DETERGENTS at various locations within the customers facility. It also accepts optional soap and water dilution devises.

### 275 gal tote

Dispenser dimensions: (Floor space" x height") Without Base Stand 275 = 48 x 40 F.S. x 46 H With Base Stand 275 = 48 x 44 F.S. x 65 H

For greater detergent volume requirements and for those customers slightly beyond our regular geographic delivery range, ETS offers this industrial 275 gallon tote customized with an 8' extension hose and dispensing gun. Customers can forklift transport it to remote areas of their facility. An optional steel angle iron base stand is available. It also accepts optional soap and water dilution devises.









Spigot







(SEE SEPARATE TANK OPTIONS SHEET FOR DETAILS)







#### AUTOMATED INDUSTRIAL DETERGENT DELIVERY SYSTEM

# **ETS TANK OPTIONS**

**INDUSTRIAL CLEANING** 

**DETERGENT SPECIALISTS** 

OPTIONS AVAILABLE WITH THE ETS DETERGENT DISPENSING TANKS.



#### Spigot

Our standard valve is this corrosion proof reliable 3/4" poly spigot. It is installed at the bottom of the tank allowing the proper rate of flow of detergents into open pail containers. With its male garden hose threads, it also accepts a short hose for filling closed top containers.



#### Pad lock valve

To prevent unauthorized use of the detergents and for added security, we offer this carbon steel ball valve assembly that accepts your combination or keyed pad lock. It is installed at the bottom of the **ETS DISPENSING TANK** for filling open and closed top containers.



#### No valve

For absolute control over unauthorized use of the detergents, you may choose no valve. This option allows for your pressure washer to draw the detergents from the top of the tank. Both the optional *soap restrictor assembly* that attaches to your pressure washer soap pick up tube or the *soap and water dilution unit* can be utilized. (Both shown below.) NOTE: Tank may be supplied with a plumbing plug instead of a spigot valve.



#### Hose & valve

This 3/4" rugged extension hose and carbon steel ball valve allows for fast dispensing of detergents. (Only available on the 275 gallon tote tank.) Standard hose length is 8 ft. long. For safety an additional valve is located at the tank outlet providing double control.



#### Soap restrictor assembly

The soap restrictor assembly, created by **ETS Co.** for the **ETS DETERGENT DELIVERY PROGRAM** attaches at the end of your pressure washers soap draw tubing. **ETS** extends your machines tubing for it to reach to the bottom of the dispensing tank where the restrictor assembly rests. Within the assembly is one of twelve plastic colored restrictors, each with a precisely drilled orifice hole to allow only a predetermined flow of detergent to be drawn into your pressure washer. No more dilution guess work! (*See ratio dilution chart*)



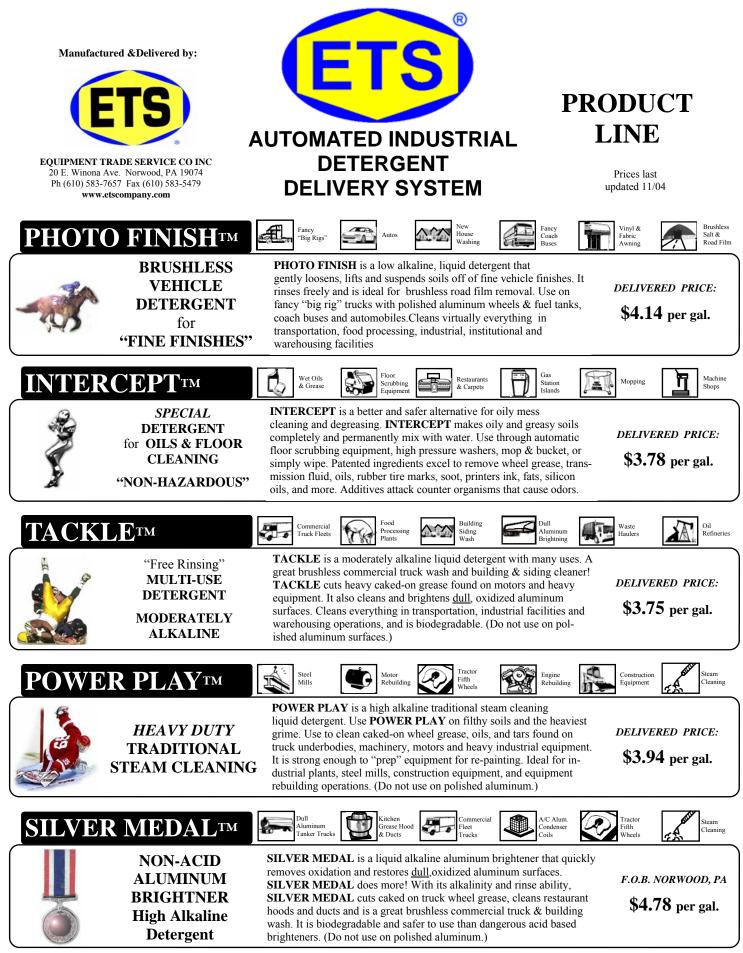
#### Soap & water diluting unit

Fill containers or automatic floor scrubbing equipment tanks with an exact soap to water dilution ratio every time! **ETS** provides the tap water supply hose to attach from your water spigot to this device. It mounts securely atop ANY of our detergent dispensers. One of twelve different colored plastic orifices allow only a precise dilution every time. Just open the tap water flow valve to fill and close it when you are done. (This unit adds 12" in height to all dispenser tanks.)



AUTOMATED INDUSTRIAL DETERGENT DELIVERY SYSTEM

# DETERGENTS



All pricing subject to change without notice. ETS reserves the right to refuse any order.



**PHOTO FINISH** is a low alkaline, clear liquid detergent that gently loosens, lifts and suspends soils off of fine vehicle finishes. It rinses freely and is ideal for brushless road film removal. Use on fancy "big rig" trucks with polished aluminum wheels & fuel tanks, coach buses and automobiles. USDA approved ingredients are biodegradable and safe to use. Cleans virtually everything in transportation, food processing, industrial, institutional and warehousing facilities. Effective when used with hot or cold, hard or soft water. (Dilute with water to use on polished aluminum.)

# **PPLICATIONS**

|--|



Fancy "Big Rigs"



New House

Washing



Coach Buses



Vinyl & Fabric

Awning



Brushless Salt &Road Film

$\star$	BRUSHLESS
	VEHICLE
	WASHING



DILUTE 30 to 1

Draw and apply product through a high pressure washer. Apply from bottom to top. Let set. Rinse from top to bottom.

Draw and apply product through a high program washer. I at get they

5	HOUSE SIDING BUILDING WASH	DILUTE 25 to 1	high pressure rinse.
7	AWNING CLEANING	DILUTE 30 to 1	Add product to a bucket of warm water. Apply and agitate surface with a soft truck wash brush. Rinse with a garden hose or low pressure.
<b>r</b>	GREASY CARPET CLEANING	DILUTE 30 to 1	Dilute product into a carpet extraction type equipment operate as usual. If necessary, pre-spray heavily soiled areas with more concentrated product.

30 to 1 necessary, pre-spray heavily soiled areas with more concentrated product.

	DETAILED SPECI	FICATIONS	PACKAGING PHOTO FINISH is available in 1 gallon, 5 gallon and 55 gallon	
Viscosity	Free flowing liquid	Phosphate Content	None	containers and through the ETS ALL-STAR DELIVERY PROGRAM.
Color Odor Specific Gravity Biodegradability	Clear Slight 1.039 + - 0.005 gm/ml Complete	Stability Sudsing Hard Water Stability	3 years Moderate Excellent	CAUTION: Avoid Contact with skin and eyes. Do not take internally. KEEP OUT OF THE REACH OF CHILDREN (See Material Safety Data Sheet)



**INTERCEPT** is a better and safer alternative for industrial oily mess cleaning and degreasing. **INTERCEPT** is a special formulation that makes oily and greasy soils completely and permanently mix with water. Use through automatic floor scrubbing equipment, high pressure washers, mop & bucket, or simply wipe. **INTERCEPT** contains a blend of USDA approved patented ingredients that excels to remove wheel grease, transmission fluid, engine oils, rubber tire marks, soot, printers ink, animal and vegetable fats, foods, tar spots, silicon oils, and more. It contains no butyl, phosphates, solvents, or carcinogens and is nonflammable. Additives attack counter organisms that cause odors. **INTERCEPT** is considered non-hazardous by federal DOT and OSHA standards. (Dilute with water to use on polished aluminum.)

Wet Oils & Grease	Floor Scrubbing Equipment	Restaurants/ Carpets	Gas Station Islands	Mopping	Machine Shops
AUTOMATIC FLOOR SCRUBBING					soap holding tank. ts with undiluted product.
CONCRETE OIL STAIN REMOVER					nder Hot high pressure. For act then pressure rinse.
MOPPING	DILUTE 15 to 1 Add	l product to a w	arm bucket of wa	ater and mop as	usual.
GREASY CARPET CLEANING		-	-	•• • •	t, operate as usual. re concentrated product.
1	DETAILED SPECIFICA	ATIONS	INTEDCED	-	AGING

Viscosity	Thin, free flowing liquid	Density	1.020 +005 gm/ml	<b>INTERCEPT</b> is available in 1 gallon, 5 gallon and 55 gallon containers
Color	Clear		8.5 +- 0.05 lb/gal	and through the <b>ETS ALL-STAR DELIVERY PROGRAM</b> .
Odor pH Concentrate pH 1% Solution Corrosive factor	Virtually odorless 12.3 + - 0.05 10.3 + - 0.05 Non-corrosive to metals	Biodegradability Phosphate Content Stability Sudsing Hard Water Stability	Complete None 3 years Moderate Excellent	CAUTION: Avoid Contact with skin and eyes. Do not take internally. KEEP OUT OF THE REACH OF CHILDREN (See Material Safety Data Sheet)

# **ETS** INDUSTRIAL CLEANING DETERGENT SPECIALISTS

PRODUCT INFORMATION SHEET



**TACKLE** is a moderately alkaline clear liquid detergent with a wide variety of applications. It is a great brushless commercial truck wash and building & siding cleaner! **TACKLE** cuts through heavy caked-on grease found on motors and heavy equipment. It also cleans and brightens <u>dull</u>, oxidized aluminum surfaces. Cleans everything in transportation, industrial facilities and warehousing operations, is biodegradable and USDA approved. Ideal for use with hot or cold water, steam or high pressure washers. (Do not use on polished aluminum surfaces.)

# APPLICATIONS



Commercial Truck Fleets



Food Processing

Plants



Siding Wash





Brightening



Haulers



Oil Refineries

$\star$	BRUSHLESS VEHICLE WASHING	DILUTE 30 to 1	Draw and apply product through a high pressure washer. Apply from bottom to top. Let set. Rinse from top to bottom.	
$\star$	HEAVY DEGREASING	DILUTE 20 to 1	Best results are obtained when product is drawn and applied under Hot high pressure. For cold low pressure use, pre-soak objects with more concentrated product then pressure rinse or steam clean.	
$\star$	HOUSE CLEANING/ BUILDING WASHING	DILUTE 25 to 1	Draw and apply product through a high pressure washer. Let set, Then high pressure rinse.	
$\star$	ALUMINUM BRIGHTNING	DILUTE 1 to 1	Apply product by spray, from bottom to top and let set. High pressure rinse from top to bottom. Repeat as needed. CAUTION: Makes bad aluminum look good, and highly polished aluminum look bad.	
$\star$	CONCRETE OIL STAIN REMOVER	DILUTE 10 to 1	Best results are obtained when product is drawn and applied under Hot high pressure. For cold low pressure use, pre-soak soils with more concentrated product then pressure rinse.	
$\star$	A/C ALUMINUM COIL CLEANING	DILUTE 3 to 1	Pre-spray straight or diluted product through a trigger or pump up sprayer. Let set, then low pressure rinse.	
$\star$	COMMERCIAL FLOOR MOPPING	DILUTE 15 to 1	Add product to a warm bucket of water and mop as usual.	

DETAILED SPECIFICATIONS				PACKAGING TACKLE is available in 1 gallon, 5 gallon and 55 gallon containers
Viscosity	Free flowing liquid	Biodegradability	Complete	and through the ETS ALL-STAR DELIVERY PROGRAM.
Color Odor	Clear Slight	Phosphate Content Stability	None 3 years	CAUTION: CORROSIVE.
pH Concentrate Specific Gravity	10.9 1.045 + - 0.005 gm/ml		Moderate	Avoid Contact with skin and eyes. Do not take internally. <b>KEEP OUT OF THE REACH OF CHILDREN</b> (See Material Safety Data Sheet)





**POWER PLAY** is a high alkaline traditional steam cleaning detergent. Use **POWER PLAY** on filthy soils and the heaviest grime. Use to clean caked-on wheel grease, oils, and tars found on truck underbodies, machinery, motors and heavy industrial equipment. It is strong enough to "prep" equipment for re-painting, and **POWER PLAY** is biodegradable & USDA approved. Its penetrating action cuts through heavy grease. Works well with hard or soft water, hot or cold water in steam or high pressure washers. Ideal for industrial plants, steel mills, construction equipment, and equipment rebuilding operations. (Do not use on polished aluminum.)



Steel Mills



Engine Rebuilding





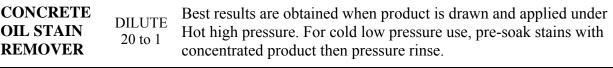
Equipment



Steam Cleaning



DILUTE Best results are obtained when product is drawn and applied under
30 to 1 Hot high pressure. For cold low pressure use, pre-soak objects with concentrated product then pressure rinse or steam clean.



HINDUSTRIAL MOPPING

L DILUTE 20 to 1

Add product to a warm bucket of water and mop as usual.

Viscosity	<b>DETAILED SPECIE</b> Free flowing liquid	Hard Water Stability		PACKAGING SILVER MEDAL is available in 1 gallon, 5 gallon and 55 gallon containers and through the ETS ALL-STAR DELIVERY PROGRAM.
Color Odor pH Concentrate Specific Gravity	Clear Slight 13.2 1.063 + - 0.005 gm/ml	Biodegradability Phosphate Content Stability Sudsing	Complete None 3 years Moderate	WARNING: CORROSIVE. Avoid contact with skin and eyes. Do not take internally. KEEP OUT OF THE REACH OF CHILDREN

# **ETS:** INDUSTRIAL CLEANING DETERGENT SPECIALISTS PRODUCT INFORMATION SHEET **CHINCOD NATIONAL** TM



SILVER MEDAL is a clear liquid alkaline based aluminum brightener that quickly removes oxidation and restores <u>dull</u>,oxidized aluminum surfaces. SILVER MEDAL does more! With its alkalinity and rinse ability, SILVER MEDAL cuts caked on truck wheel grease, cleans restaurant hoods and ducts, is a great brushless painted commercial truck and building wash. It is USDA approved, biodegradable and safer to use than dangerous acid based brighteners. SILVER MEDAL has a powerful, penetrating action that removes greasy dirt found on motors and heavy equipment. When diluted, it is a brushless road film remover for painted commercial trucks. Ideal for use with hot or cold water, steam or high pressure washers.. (Do not use on polished aluminum.)

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APPLICATIONS							
<u>Dull</u> Aluminum Tanker Trucks	Kitchen Grea Hood & Duc						
ALUMINUM BRIGHTNING	DILUTE 3 to 1	Apply product by spray, from bottom to top. Then let set. High pressure rinse from top to bottom. Repeat as needed.					
BRUSHLESS PAINTED VEHICLE WASHING	DILUTE 75 to 1	Draw and apply product through a high pressure washer . Apply from bottom to top. Then let set. Rinse from top to bottom.					
HEAVY DEGREASING	DILUTE 20 to 1	Best results are obtained when product is drawn and applied under Hot high pressure. For cold low pressure use, pre-soak soil with more concentrated product, then pressure rinse.					
RESTAURANT HOOD & DUCT CLEANING	DILUTE 10 to 1	Pre-spray all greasy surfaces with very concentrated product. Then let set. Wipe or pressure rinse. (Hot if available.)					
HOUSE CLEANING/ BUILDING WASHING	DILUTE 30 to 1	Draw and apply product through a high pressure washer. Then let Set. High pressure rinse.					
A/C ALUMINUM COIL CLEANING	DILUTE 5 to 1	Pre-Spray straight or diluted product through a trigger or pump up sprayer. Then let set. Low pressure rinse.					
CONCRETE OIL STAINREMOVER	DILUTE 15 to 1	Best results are obtained when product is drawn and applied under Hot high pressure. For cold low pressure use, pre-soak stains with more concentrated product then pressure rinse.					

DETAILED SPECIFICATIONS				PACKAGING SILVER MEDAL is available in 1 gallon, 5 gallon and 55 gallon
Viscosity	Free flowing liquid	Biodegradability	Complete	containers and through the ETS ALL-STAR DELIVERY PROGRAM.
Color	Clear	Phosphate Content	None	WARNING: CORROSIVE.
Odor	Slight	Stability	3 years	Avoid Contact with skin and eves. Do not take internally.
pH Concentrate	13.6	Sudsing	Moderate	<b>KEEP OUT OF THE REACH OF CHILDREN</b>
Specific Gravity	1.104 + - 0.005 gm/ml	Hard Water Stability	Excellent	(See Material Safety Data Sheet)

# **ETS** INDUSTRIAL CLEANING DETERGENT SPECIALISTS

# **CUSTOMIZE YOUR DETERGENTS WITH**

AUTOMATED INDUSTRIAL DETERGENT DELIVERY SYSTEM



# These product additives are added to your dispenser tank by the delivery driver prior to each refill of your tank.

ORANG BOWL <sup>TM</sup> Citrus scent		
Give your detergent the fragrance of citrus. 1 Qu detergent.	art of <b>ORANG BOWL™</b> can be adde	d to every 50 to 100 gallons of any ETS
Stock No: CPCP-098501	Price: \$15.27	per Quart
ELIMINATOR <sup>TM</sup> Foam Reducer		
Foam reduction is sometimes desired when using recovery and treatment systems. 8 oz. of <b>ELIM</b>		
Stock No: CPCP-123008	Price: \$5.06	per 8 fl. Oz.
FOAMER <sup>TM</sup> Foam Increaser		
When the use of <b>ALL STAR</b> <sup>TM</sup> detergents reach sometimes desired.	into the extreme high dilution ranges o	f 75:1 or 150:1 the additional foamer is
Stock No: CPCP-201010	Price: \$12.63	per Gallon
KICK <sup>TM</sup> Alkalinity Booster		
For lower alkaline products such as <b>ETS</b> deterge their pH levels and ability to break down and sof gallons of concentrated detergent.		
Stock No: CPCP-410010	Price: \$5.90	per Gallon
BANNER <sup>TM</sup> Colorants		
For various reasons detergents with color are sor concentrated colorant can be added to every 25 g		NER <sup>™</sup> colorants are available. 16 oz. of
Stock No: CPCP-XXXXXX	Price: Call	16 per fl. Oz.
All pricing s	ubject to change without notice. ETS reserves the right to refuse a	ny order.